AAT Kings - Jennifer Dazeley - Product and Contracting Executive SA

AAT Kings is a tour operator, running since 1912. We provide group touring itineraries throughout Australia and New Zealand.

Email: jenny.dazeley@aatkings.com.au

Adventure Destinations - Karryn Papenfus - Managing Director

Adventure Destinations is a tour wholesaler specialising in "Creating Affordable Quality Travel Experiences" for independent and group travellers. In 2020 we released a self-drive brochure for Australia & New Zealand. We specialise in tailor making self-drive and non-self-drive itineraries for individuals. Product includes wildlife viewing, eco-tours, transfers, sightseeing, accommodation, cruising, rail and coach tours, small group tours and independent tours. For over 20 years we've serviced the Australian travel industry with the very best value for money travel experiences, designing a constantly expanding range of products to suit every style and budget.

Email: karryn@adventuredestinations.com.au

Alquemie - Aimie Ellman-Brown - Product Specialist

Alquemie is a luxury Inbound Tour Operator bringing clients to Australia from throughout Europe and America. Our team of specialists bring together leading experts, experiences, and products to tailor an itinerary specific to the interests and profile of each traveller.

Also now working with select high end domestic agents to promote travel within our own backyard.

Email: aimie.ellman-brown@alquemie.com.au

ANZCRO - Tara Buckler - Australian Product Coordinator

ANZCRO is traditionally an Inbound Tour Operator however due to Covid now Domestic Wholesaler specialising in travel Australia, New Zealand & South Pacific. Our head office is located on the Gold Coast, with two smaller offices in UK and NZ. Our target market is FIT at all levels and "couples" are particularly solid segments for ANZCRO. We place a strong emphasis on sightseeing, attractions, accommodation, and transport, as our aim is to sell the entire package.

Email: tara.buckler@anzcro.com.au



Cairns Central Travel - Tracey Gallagher - Travel Manager

Privately owned and operated, we are a boutique agency specializing in tailor made holidays for the discerning traveller. Think of us as your travel concierge. We will arrange flights, hotels, day tours, cruises, travel insurances and visas. Cairns Central Travel is proudly a member of the Magellan Travel Group, a niche group of owner operator travel agencies.

Email: tracey2@bigpond.net.au

Discovery Travel Centre - Kerryn Andrews - Travel Consultant

Discovery Travel Centre is a small boutique travel agency that specialize in luxury travel predominately in cruising. Due to Covid our clients have now started to branch out into domestic Australian travel and our office has found Adelaide to be a very popular domestic travel location between our clients.

Email: kerrya@discoverytravelcentre.com.au

Diverse Travel - Caroline Densley - Director

For over 20 years Diverse Travel Australia has provided tailor-made travel programs for the discerning international & domestic traveller. We are a full-service DMC and manage the complete itinerary organization for our guests from the moment they arrive to the moment they depart. Our passion is developing the finest nature based, food and wine, and Aboriginal cross-cultural travel experiences across Australia. For those who seek to explore Aboriginal culture and history through the eyes of Aboriginal guides, want to discover the natural beauty and wildlife of Australia off the beaten track with expert guides, prefer a local's perspective on Australian cities or want to experience Australia's wine utilising local wine makers, Diverse is in the pre-eminent position to provide this unique and genuine perspective of Australia.

Email: carolined@diversetravel.com.au

Eat Pray Love Travel - Emma Coburn - Owner

Travel Agency specializing in custom itineraries for our clients.

Email: emma.coburn@eatpraylovetravel.com.au



Emma Whiting Travel - Kelli Fisher - Travel Designer

Our experienced team's knowledge spans the globe. At Emma Whiting Travel you don't just work with one Travel Designer you get the benefit of the entire team. Communication and information sharing are a strong part of our culture. We take the time to learn from our client's past experiences in order to enhance future itineraries.

Email: kelli@emmawhitingtravel.com.au

Expedia - Allyvia Oberman - Market Manager Adelaide

Expedia Group is a world class marketing and technology service provider putting our strengths to work for our partners – to power the travel industry. We help our partners drive incremental revenue and acquire new customers – through our technology advancements. Our goal is to be the leading technology provider in the industry and to develop tools and products with a partner AND consumer-first mindset.

Email: aoberman@expediagroup.com

Experience Oz - Jacinda Passeri - Supplier Relations Manager

Experience Oz is Australia's largest tours and attractions aggregator, covering over 50 regions across Australia and New Zealand.

Experience Oz sells over 3000 experiences including a wide variety of activities, attractions, tours and experiences.

Australian owned and operated from its headquarters in Queensland, Experience Oz has been striving to support the growth of Australian travel domestically for the past 15 years.

Email: jacinda@experienceoz.com.au

Flight Centre - Matt Grigg - Store Manager

Flight Centre maintains to be one of the Largest travel agencies in the world, and Flight Centre Chadstone regularly features in the top stores in Australia. A 13-desk store we regularly sell touring, accommodation and experiences in South Australia and intend on building custom touring in the future.

Email: matt.grigg@flightcentre.com.au





Flight Centre Australia - Maria Marendy - Product to Market Designer Flight Centre Brand

Flight Centre was established almost 40 years ago and has a global footprint in 11 countries and is one of Australia's most trusted and recognised brands. We are Australia's largest travel retailer with more than 417 retail stores across every state and territory and a strong network of travel agents, found in every major city and shopping district. Partnering with established air, land & sea suppliers, we offer competitive flights, holidays, accommodation, tours, cruises and more to our customers. Blending innovative technology with personalised expert advice, our stores and online presence are constantly evolving to meet our customers where they are, whether that's in person, over the phone, via the app, on social or online.

Email: maria marendy@flightcentre.com

Fusion Holidays - Julie Wilson - General Manager Product

Fusion Holidays is a leading Brisbane based wholesaler in operation since 1994 offering a host of tailor-made supplier marketing options via our retail arm, Travel Online. Campaigns and general marketing opportunities include eDm, digital marketing, home & landing page presence, social media and press.

Email: julie@fusionholidays.com.au

Goway Travel - Josh Akel - Product Development Executive

Goway Travel Sydney was established in 1985 as a subsidiary of Goway North America. The Sydney office has been trading successfully as an Inbound Tour Operator handling FIT and Group bookings for wholesale clients in North America, the United Kingdom, Europe, South Africa and South America.

We have specialised divisions catering for FIT's, self-drives, VIPs/Honeymooners, Groups, Incentives and Conferences, providing confidence that all clients are well looked after no matter how large, small, simple or complex their tour may be.

Email: josha@goway.com.au

Helloworld Kalamunda - Milica Emery - Senior Consultant

We have a predominantly leisure market with both independent and package clientele. Small group tours would suit many of our older clients.

Email: milica.kalamunda@helloworld.com.au





Helloworld Travel & Viva Holidays - Alysha Hughes - Product Development Manager

Viva Holidays & Sunlover Holidays are two of the largest wholesale brands in Australia, owned by Helloworld Travel Limited. Viva Holidays markets both domestic and international travel while Sunlover Holidays specialises in Australian travel. We sell primarily 3 to 5 star accommodation, day and extended tours, attractions, river cruises, transfers, rail, car hire and more.

Email: alysha.hughes@helloworld.com.au

Helloworld Travel Ballina - Maria Summers - Senior Consultant

Helloworld Travel Ballina has only been operating for 18 months. 2 staff, small family owned business. Lismore is our sister store.

Email: maria.ballina@helloworld.com.au

Helloworld Travel Limited - Mathew Doherty - Land Contracting Manager

Helloworld Travel Limited is a leading Australian & New Zealand travel distribution company. Publicly listed on the Australian stock exchange (ASX: HLO) the company is run by CEO and Managing Director Andrew Burnes together with an outstanding Management Team and Board of Directors.

Helloworld Travel Limited is comprised of three main business pillars including Retail, Corporate and Wholesale & Inbound with operations based globally offering a wide range of travel services worldwide. The Helloworld Travel Land Contracting team is responsible for contracting product for the entire Wholesale & Inbound divisions across all brands within both divisions including:

Sunlover Holidays, Insider Journeys, GO Holidays, Viva Holidays, Territory Discoveries, Ready Rooms, Need It Now, ATS Pacific, AOT Inbound and Experience Tours Australia.

These brands are distributed via the extensive network of over 2000 travel agencies across Australia and New Zealand, as well as through other distribution partners in over 77 countries globally. This gives Helloworld Travel the scale and capacity to offer highly competitive pricing and a comprehensive offering of travel products and services. Our unique position allows us to be a one-stop shop to meet all your needs.

Email: mathew.doherty@helloworld.com.au



Helloworld Travel Limited - Melissa Warren - Marketing Manager Wholesale

Helloworld Travel Limited is a travel-distribution company headquartered in Australia, providing international and domestic travel products and services to clients around the world.

With significant retail travel brands including Helloworld Travel – the Travel Professionals, HLO has more than 2,400 members in Australia and New Zealand across its retail networks including fully branded outlets, Associates, Helloworld Business Travel, Magellan Travel, The Travel Brokers (NZ), MTA and the My Travel Group.

Diverse Wholesale operations distribute travel products and services to markets all over the world, these include household names such as Viva Holidays, Sunlover Holidays, Territory Discoveries, Asia Escape Holidays, Skiddoo and GO Holidays operating in New Zealand.

Email: melissa.warren@helloworld.com.au

Holidays of Australia - Natasha Brine - Product Manager

Holidays of Australia & the World is proudly South Australian owned and operated. Short Breaks Australia is a subsidiary company headquartered in Adelaide. The company's mission is to be industry leader in providing unique, personalised holiday itineraries in Australia to our clients whilst delivering exceptional customer service. We work closely with tourism operators to identify, develop and promote fresh and unique travel experiences for the best short breaks. Our team's agility, flexibility, unique product offering proved to be an advantage in 2020 a year unlike anything we have experienced before facing a global pandemic. Short Breaks Australia have continued to book customers on holidays in South Australia during a competitive domestic travel environment.

Email: natashab@holidaysofaustralia.com.au

Ignite Travel Group - James Munro - Head of Product

Since the company's inception in 2005, Ignite Travel Group has been helping shape the future of the Australian travel industry by developing unique and innovative travel promotions that deliver its clients, retail customers and tourism partners benefits beyond those available elsewhere.

Email: james.munro@ignitetravel.com



Jigsaw Travel - Ann Gillespie - Executive Travel Consultant

Operating for over 30 years our Travel experts pride themselves in creating customized Travel experiences for our discerning clients.

Our team of highly skilled and well-travelled Travel Experts have unparalleled firsthand experiences and in-depth knowledge that gives us the cutting edge. We are a team of professionals who share one objective and that is to serve the unique needs of our clients.

Our philosophy and commitment are to focus on the latest contemporary and exciting properties in the market suitable for our diversified client base. We are always looking for new innovative product that offer unique experiences, reflecting modern trends.

Email: gillespi@bigpond.net.au

Luxury Escapes - Tom McMenemie - Sales Team Leader Australia & New Zealand

Luxury Escapes is a strategic marketing provider that provides value added packages to a data base of 3.5 Million people.

Email: peter.huff@luxuryescapes.com

Naracoorte Travel n Cruise - Therese Oliver - Manager

Boutique Travel Agency located in Limestone Coast, specialise in local and international group tours. Multi Award winning Agency, part of the Travellers Choice group.

Email: therese@travelncruise.net.au

One Pacific - Sue Lassen - Director of Inbound Operations

One Pacific handles all inbound contracting, bookings, operational arrangements and onground support for clients of Down Under Endeavours and other US-based wholesalers. We specialise in the custom design and delivery of holidays to wholesalers for independent, high-end travellers.

Email: slassen@onepacific.com.au



Pan Pacific Travel - Alexandra Feustel - General Manager Product

Pan Pacific Travel is a privately owned Australian Destination Management Company. Established in 1976, we are now one of Australia's leading inbound operators with a strong reputation for service, innovation and integrity.

Pan Pacific Travel is a full-service operation, handling Special Interest & Series Groups, as well as FIT's. With major clients in Europe, the U.K, North America, and South Africa, we have the necessary knowledge and expertise to anticipate the needs of clientele from all key markets seeking inbound tourism services to Australia.

In July 2016 Pan Pacific Australia acquired Finesse South Pacific Travel, a highly regarded inbound company that has been operating since 1995 and is Australia's leading operator in the Latin markets with an extensive customer base throughout Spain, Italy and South America.

While large enough to secure the best available rates, Pan Pacific Travel is small enough to provide high-calibre personalised service, with senior management actively involved in day to day operations.

Email: sandraf@panpacifictravel.com.au

Qantas Hotels - Kate Quigley - Account Manager

Established in 2012 (formerly as Hooroo) Qantas Hotels is a 100% owned subsidiary of the Qantas Group that powers the online platform for Qantas and Jetstar. We provide partnership opportunities between Qantas and Jetstar customers and hotels, via Qantas.com/hotels, Jetstar.com/hotels, as well as the newly re-launched Qantas Holidays and Jetstar Holidays brands. We also procure and promote hotel deals via Qantas Luxury Offers channel.

Email: kate.quigley@qantashotels.com

RAA Travel - Dougal McFuzzlebutt - Travel Product Manager Experience SA

RAA Travel is a business unit within RAA which provides its members with great travel products in South Australia, Australia and around the globe. Our Experience SA program works directly with local tourism suppliers to promote and sell their products to our 750,000+ members.

Email: dmcfuzzlebutt@raa.com.au



Southern Crossings - Tanya Knobel - Groups & Incentives Manager

Inbound wholesaler specialising in bespoke travel arrangements for discerning clients from US and Europe.

Email: tanya@southern-crossings.com

Southern World Australia - Garry Bryant - Product Manager

Southern World Australia is a full-service Inbound Tour Operator, based in Sydney. We service the following markets: USA, Canada, Mexico, Central & South America, UK, Spain, Scandinavia, Italy, The Netherlands and Eastern European countries. We offer a comprehensive range of products ranging from 3 to 5-star accommodation, transport, sightseeing and self-drive programs for FIT, Group adhoc special interest and Incentive arrangements. We are an ATEC Member and Virtuoso Preferred.

Email: gbryant@southernworld.com

Suncatcher Holidays - Sandy Chen - Managing Director

Suncatcher Holidays is an inbound/outbound agency based on the Gold Coast Queensland. Our main market is the local Queensland and mainland Chinese. We are the specialist of tailor-made small group for the Chinese community. In the past years, we formed groups from the local Chinese to other states in Australia, such as: WA, NT and SA. We had a fantastic trip from Adelaide to Uluru by bus (Adelaide Fortune Dragon Travel) in July 2019 for the Red Centre Marathon. We had a great time in Adelaide, Kangaroo Island and Coober Pedy. We are looking for more opportunities for groups/self-driving in SA in the near future as SA has the most diverse tourism resources!

Email: suncatcherholidays@yahoo.com

The Cruise & Travel Authority - Uschi Howard - Travel Specialist

The Travel Authority has a corporate, events and leisure team. We are based over 2 states, NSW and WA. I manage our leisure office with 3 staff. We are members of helloworld for business.

Email: uschi.howard@ttagroup.com.au





The Tailor - Inga Afheldt - Commercial Manager

The Tailor was created solely to meet the needs of the discerning traveller and is recognised as the originator of this type of travel within Australia.

Founded on a platform of excellence and authenticity; in conjunction with hand selected destinations, hosts & guides, the true personality of Australia is revealed.

Multi award winning, with accolades including 'Best Tourism Innovator' by Gourmet Traveller and one of the 'The top 50 travel experts you need to know worldwide' by Conde Nast UK. Along with being rated by National Geographic Adventure as the number 1 Australian company in the Best Adventure Travel Companies on Earth.

Specialising in '5-star experiences' by designing hand-crafted journeys, we assist travellers seeking an incredible experience that simply cannot be bought off the shelf.

Dedicated to 'off the beaten path' travel, but with a distinctly luxurious edge. The Tailor is Australia's leading full-service inbound travel company.

Email: inga@thetailor.com

The Travel Insiders - Petra Steinig - Managing Director

Travel Insiders is an inbound agency specialised in luxury and boutique travel. All trips are tailored and matched to the clients' preferences. Additionally, they run an online tariff with agent login only. They know Australia inside out and use their knowledge to make each proposal an individual and memorable journey.

Email: petra@travelinsiders.com.au

Travel & Cruise Belrose - Cassandra O'Bryan - Manager

Retail Travel Agency.

Email: cassandra@travelandcruisebelrose.com.au





Travel Associates - Shannon Fogarty - General Manager Product

The concept behind Travel Associates was to develop a boutique yet accessible travel planning business with a total focus on uncompromising customer service. The brand remains the aspirational brand within Flight Centre Travel Group where the very best advisers can focus on uncompromising customer service and providing unique experiences for our customer base. Travel Associates is largely an appointment only business that has built its success on the back of a repeat and referral model. In 2020 we have 50 company owned businesses and 15 Franchise offices.

Email: shannon_fogarty@travelassociates.com

Travel Associates Rockhampton - Angela Lucieer - Senior Travel Advisor

Franchised Leisure Retail Travel Agency in Central Queensland.

Email: angela lucieer@travelassociates.com

Travel Managers - Carolyn Pitt - Personal Travel Manager

With 25 years of travel industry experience, I offer a professional and personal booking service for a range of travel products including tours, land content, cruising, hotel accommodation, transfers airfares, travel insurance specialising in food tourism and travel combined with artisan cuisine, produce and beverages for small groups.

My offering includes the design fantastic travel itineraries and experiences, from the mini break to the extended trip of a lifetime. Of particular interest is the travel experience that features specific regional produce and indigenous cuisine.

Email: carolyn.pitt@travelmanagers.com.au



Travellers Choice - Robyn Mitchell - General Manager Marketing

Travellers Choice is an award-winning retail network of approximately 140 independent travel agents encompassing regional and urban locations around Australia. Our members are successful small business owner-operators who provide personalised service, unbiased advice and excellent value to Australian travellers. They have deep connections with their local communities and a high level of repeat and referral business.

We are a member of the Australian Federation of Travel Agents (AFTA) and all our members are accredited through the AFTA Travel Accreditation Scheme (ATAS). Travellers Choice has preferred sales agreements with many leading wholesale, touring and cruise line partners and supports our members with diverse, effective and affordable marketing services to help retain their valuable customers, attract new business and build on their individual agency's brand identity.

These services are coordinated by our inhouse Marketing Department which amplifies our ability to respond to opportunities and achieve speed to market. A national team of state-based Business Development Managers provides further support for sales development across the suite of product from our preferred partners.

Email: rmitchell@travellerschoice.com.au

TravelManagers - Carolyn Ahearne - Travel Manager

TravelManagers - Carolyn Ahearne is based in Melbourne, operating from a home office. We enjoy dreaming of, planning and undertaking travel - both domestic and international. Our focus is to exceed the client's desires. Destination and product knowledge is an important part of our offering.

Email: carolyn.ahearne@travelmanagers.com.au

TravelManagers - Sarah Knoll - Personal Travel Manager

I am a mobile personal travel manager and run my own business as part of the TravelManagers Australia network. I commenced my business in December 2019 and was just starting to develop some good leads when Covid hit. I take pride in providing a personalised service to my clients that is tailored to their style and interests. I am keen to develop a niche market in the food and wine aspect of travel as the market picks up again.

Email: sarah.knoll@travelmanagers.com.au

