# **ATDW TIPS & TRICKS**

EVENT ORGANISERS

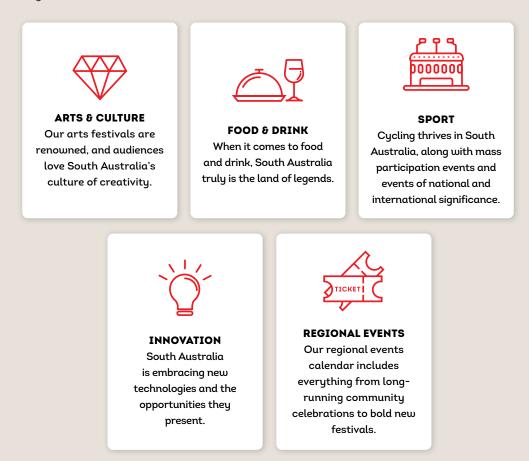




SOUTHAUSTRALIA.COM

### INTRODUCTION

Events South Australia seeks and supports events that showcase and celebrate South Australia's strengths in areas including Arts & Culture, Food & Drink, Sport, Innovation and Regional events.



#### **ATDW OVERVIEW**

The Australian Tourism Data Warehouse is Australia's national platform for digital tourism information in Australia. With over 250+ distributors of this content, your event has the potential to be showcased on tourism websites such as southaustralia.com, australia.com and regional websites. Best of all, this is quick, easy and free to South Australian businesses and events, and drives qualified and commission free leads directly to your event.

# **ATDW BEST PRACTICE**

### LEAD TIME

Have your event details finalised and ATDW listing created well ahead of time, 3-4 months, allowing for appropriate lead in time for marketing of the event. Please note your event will automatically be disabled and removed from southaustralia.com once the event is complete.

#### **CREATE OVERARCHING UMBRELLA EVENT**

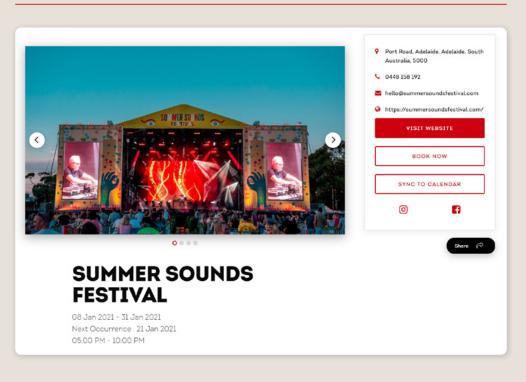
If you are a Major Event with considerable events within the program, such as Adelaide Fringe Festival, Tour Down Under, Tasting Australia etc, please create an overarching umbrella event, as well as the individual events within the program. This will assist SATC in promoting the event to both intrastate and interstate markets, where appropriate.

#### SHARE STRATEGY WITH SATC

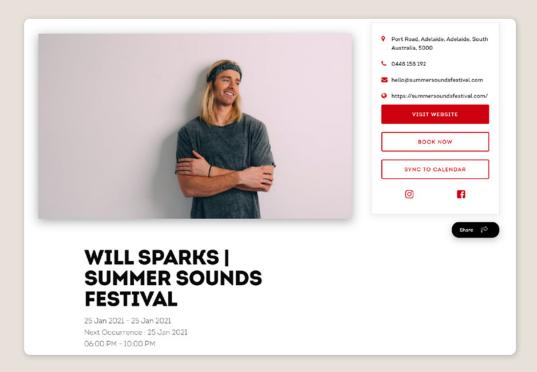
Share your marketing strategy with SATC and communicate the top drawcard events within your events program, including high res imagery for use on SATC's owned channels. SATC may be in further contact to arrange a dedicated meeting around the promotion of your event.

# **EVENT LISTING EXAMPLES**

### **OVERARCHING UMBRELLA EVENT LISTING**



#### EVENT LISTING WITHIN OVERARCHING UMBRELLA EVENT



### **DO'S & DON'TS**

#### DO

- Have your event listed early to allow sufficient time for event marketing
- > Include High Res Imagery showcasing what guests will experience whilst attending the event
- Include an enticing and emotive description that provides guests with an understanding of what's on offer and what they could expect if they were to attend the event.
- > Best contact and booking details, including ticket pricing and booking URL
- Consider any local partnership opportunities in your area to enhance and drive visitation to your event by leveraging the Deals & Offers functionality in ATDW. For example, partnering with an accommodation and transport provider to offer an event package.

#### DON'T

- > Don't leave your listing until the last minute
- Don't showcase your event by using portrait sized photos, posters, brochures, logos or photos with written text - these are not accepted.

# **DIGITAL MARKETING OPPORUNITIES**

SATC offers opportunities for your events to be featured in digital marketing activity across its owned consumer and corporate channels including southaustralia.com, Facebook (South Australia and South Australian Tourism Commission), Instagram (@southaustralia, @satourismcommission and @eventssouthaustralia) and email database. By ensuring the information in this document has been completed to a high standard, it is more likely you will have an opportunity to feature in the digital marketing efforts of the SATC.

# **DIGITAL MARKETING EXAMPLES**

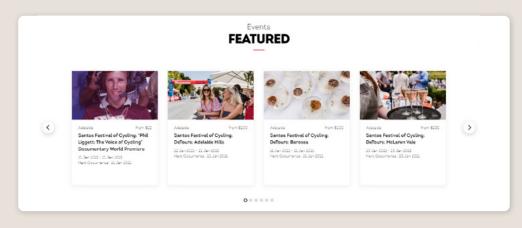
### FEATURED LISTINGS ON SOUTHAUSTRALIA.COM



EVENTS TO PLAN AHEAD FOR: Major Events that drive interstate visitation, 2-4 months in advance



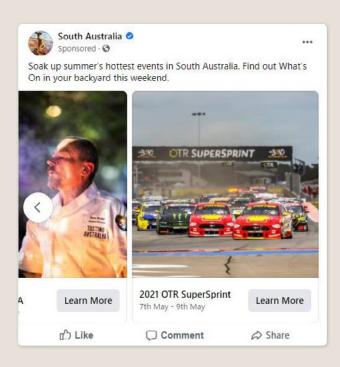
**MAJOR EVENTS:** Events with international, national or significant state-based appeal, current-1 month in advance



FEATURED EVENTS: Drawcard events for both Adelaide and the regions

# **DIGITAL MARKETING EXAMPLES**

### FEATURED LISTINGS ON FACEBOOK (SOUTH AUSTRALIA)



# **CONTACT US**

### ATDW & DIGITAL MARKETING TEAM

onlineservices@sa.gov.au

### WEBSITES

<u>southaustralia.com</u> <u>tourism.sa.gov.au</u>

