

# THE SIMPLE PLEASURES OF WINTER CAMPAIGN POCKET GUIDE



**Winter in South Australia isn't still. It's alive with a deep, pulsing beat.**

**Awakening your senses and calling you to presence.**

**A season that strips things back, then feeds you full again with what truly counts. Everything sharpens—flavours, light, instinct, and experiences take on a more intimate nature.**

**The sting of cold air on your cheeks on a misty morning hike, the hum of a firelit pub where friends gather over mulled wine and stories that grow with the night.**

**Its creatures of another variety, rich slow-cooked feasts that flourish by candlelight, events that celebrate longer nights and cabin stays that melt into golden afternoons.**

*Ahh the simple pleasures...*

This is your chance to *attract more* visitors, boost bookings, and show off your business – all while riding the wave of our destination-wide campaign designed to ignite winter into an appealing season where joy is found in the simple pleasures.

# *Winter in South Australia is anything but ordinary. It awakens your senses calling you to presence.*

## **What is 'The Simple Pleasures of Winter' Campaign?**

The Simple Pleasures of Winter is the South Australian Tourism Commission's (SATC) seasonal tactical campaign, shifting our focus to winter experiences and products during our Industry's slower season.

It is an extension of our new long-term destination brand campaign 'Celebrate the Simple Pleasures', with a short-term sales activation aimed at stimulating and driving demand during the quieter months, while further cementing our long-term brand platform.

**This seasonal campaign is tactical in nature, and an invitation for industry to elevate South Australia's offering and 'winter-fy' the experiences you offer.**

## **What are we aiming to achieve?**

Our campaign is focused on bringing awareness and building appeal for winter-based holiday experiences, activities, day trips, events and stays in South Australia. It is designed to spark demand during this typically slower season and provide a platform for industry to elevate South Australia's offering with bookable products and experiences.

Marketing activity will direct consumers to a dedicated 'Simple Pleasures Guide to Winter' **campaign page** on southaustralia.com connecting users to our Holiday Deals and Offers page.

Our long-term ambition is to position the winter season in South Australia as an annual offering where 'once in a lifetime happens once a year', by introducing 'The Simple Pleasures Guide to Winter' as a yearly guide, featuring Chapters that highlight unique winter experiences throughout the state and promote seasonal offers.

## **When is the campaign launching and in what markets?**

The Simple Pleasures of Winter launches 4 May through to 31 August 2026.

Whilst South Australians will be the primary target market for the campaign, with a heavy focus at the tactical level. We'll also be focusing on our key interstate markets, Victoria, New South Wales, Queensland and Western Australia, with full funnel activity designed to increase awareness of South Australia's winter offering, while simultaneously generating leads and bookings by promoting seasonal offers in market.

## **Who is the target audience for this campaign?**

This is not something for everyone, but rather everything for the ones who want what we've got.

**The campaign will be targeted at:**

**Domestic Travellers** - Australians seeking meaningful travel experiences, particularly from states with high visitor potential. Emphasis will be on our two Primary Audience Segments - 'Cultural Contributors' and 'Authentic Connectors' - selected for their fit to what South Australia offers, and looking for escapes that offer both relaxation and engagement with nature and culture.

## What media channels are included in the campaign?

The multi-channel campaign will capture the attention of the Australian market through the visual mixed media creative and deeper approach to storytelling, which will evolve throughout this and successive campaigns.

The Simple Pleasures of Winter will be served up in Chapters: **Winter Creatures, Flavours, Outings, Stays and Deals**, to showcase experiences unique to South Australia. This lends itself perfectly to generate demand through varied executions and media placements.

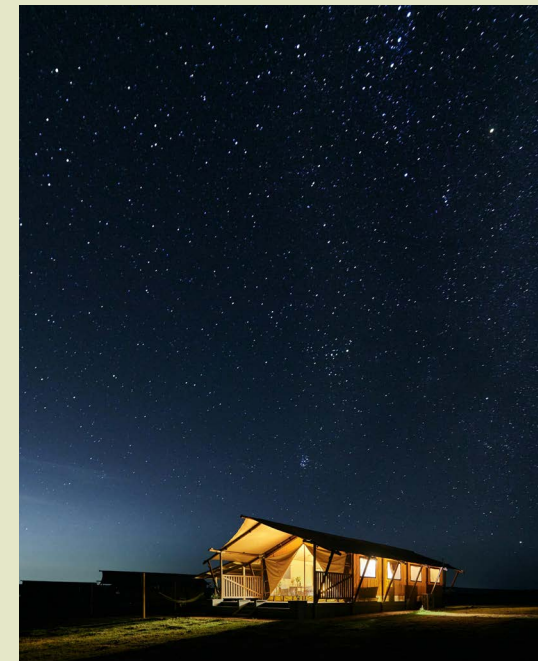
While continuing to hero the Celebrate the Simple Pleasures brand, we'll strategically introduce 'The Simple Pleasures of Winter' campaign to high-intent audiences, aggressively re-targeting those who have shown interest to secure higher rates of conversion. As this is a targeted tactical campaign, the media choices prioritise placements in the mid to lower funnel to drive conversion and bookings.

The campaign advertising will appear across online video, high-impact outdoor, radio, Facebook, Instagram, display banners, search engine marketing, email marketing, editorial, public relations, and co-operative marketing campaigns with key partners.

This will be further supported by our always-on marketing activities, with a broader focus on digital channels for website traffic, onsite conversion and operator leads.

## How can South Australia's Tourism Industry support The Simple Pleasures of Winter campaign?

**Industry has been invited to elevate South Australia's offering with bookable products and experiences aligned to winter to generate consumer appeal and create a sense of urgency to drive purchase.**



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*The campaign will ignite winter into an appealing season where joy is found in the simple pleasures.*

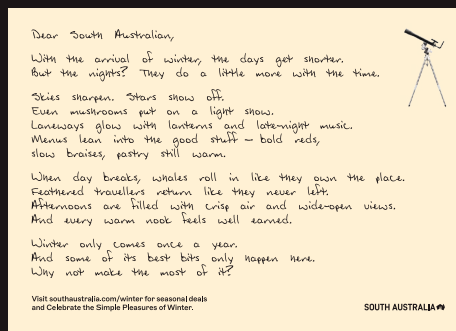
# Campaign Creative

OUTDOOR



BILLBOARDS

POSTCARD



Dear South Australian,  
With the arrival of winter, the days get shorter.  
But the nights? They do a little more with the time.  
Dishes sharpen. Stars show off.  
Even mushrooms put on a light show.  
Laneways glow with lanterns and late-night music.  
Menus lean into the good stuff - bold reds,  
slow braises, pastry still warm.  
When day breaks, whales roll in like they own the place.  
Feathered travellers return like they never left.  
Afternoons are filled with crisp air and wide-open views.  
And every warm nook feels well earned.  
Winter only comes once a year.  
And some of its best bits only happen here.  
Why not make the most of it?

Visit [southaustralia.com/winter](http://southaustralia.com/winter) for seasonal deals  
and Celebrate the Simple Pleasures of Winter.

SOUTH AUSTRALIA

RADIO

AUTUMN

PLAY

WINTER CREATURES

PLAY


SPACE

PLAY

# Campaign Creative

## FACEBOOK CAROUSEL

*The SIMPLE PLEASURES of*  
**WINTER CREATURES**

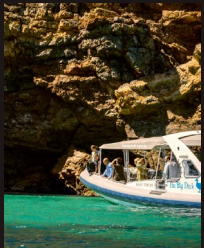


THE BIG BOOK TOURS


**ONCE IN A LIFETIME HAPPENS ONCE A YEAR**

Every year, when the temperature drops, you'll see nature at its most alive. Along the cliffs of the Fleurieu Peninsula, whale watchers pour coffee into keep cups and wait for the next breach.

THE BIG BOOK TOURS



THE BIG BOOK TOURS



Tour the waters and watch the whales dance to the rhythm of the ocean waves. It's a rare spectacle, a once-in-a-lifetime moment — except it happens every year, right here in our backyard.

THE BIG BOOK TOURS

## FACEBOOK STATIC ADS

*The SIMPLE PLEASURES Guide to*  
**WINTER DEALS**



**Deals Made for Winter Days**  
T&Cs apply.

[Book Now](#)

**South Australia**  
Sponsored

Whether it's a cozy getaway or a scenic road trip, winter is made for simple pleasures. And with these offers, your perfect escape is closer than you think.

*The SIMPLE PLEASURES Guide to*  
**IMMERSIVE WINTER OUTINGS**



**Winter Outings**  
T&Cs apply.

[Book Now](#)

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*The SIMPLE PLEASURES Guide to*  
**THE COSIEST WINTER STAYS**



**Winter Stays**  
T&Cs apply.

[Book Now](#)

*The SIMPLE PLEASURES Guide to*  
**WINERIES WITH CRACKLING FIRES**



**Winter Flavours**  
T&Cs apply.

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*The SIMPLE PLEASURES Guide to*  
**WINTER WILDLIFE WATCHING**



**Winter Creatures**  
T&Cs apply.

[Book Now](#)

## DISPLAY - BANNER

*The SIMPLE PLEASURES of*  
**WINTER FLAVOURS**



SOUTH AUSTRALIA\*

*The SIMPLE PLEASURES of*  
**WINTER STAYS**



SOUTH AUSTRALIA\*

## How does the campaign showcase the regions?

Every region in South Australia has its own special way of experiencing the winter season. We're here to celebrate these stories, giving them life and meaning through our seasonal campaign.

Our new brand platform has been designed to build out multiple stories of simple pleasures found here in South Australia, allowing us to cover more of what is on offer, all under one unifying brand.

Winter will continue to build on this by serving up the Simple Pleasures of Winter in Chapters: Winter Creatures, Flavours, Outings, Stays and Deals, designed to highlight the experiences on offer, each uniquely and true to South Australia and the regions. Thematic layers of Once in a Lifetime, Once a Year, Savour the Season and Short Days Long Nights will be used as additional storytelling threads to build appeal for winter getaways.

Regions will see themselves reflected on many levels throughout the campaign and by the diverse product offering within each Chapter.



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Campaign marketing efforts will be focused on promoting seasonal offers, directing consumers to [southaustralia.com](https://southaustralia.com) and our [Holiday Deals and Offers page](#).

Our campaigns are just the tip of the iceberg. Even if you don't see your region in an ad, our year-round marketing is always working to promote it. From social media and publisher content to search engine marketing, email campaigns, and online ads, we're constantly showcasing regions, inspiring trips, and driving visitors to [southaustralia.com](https://southaustralia.com).

## Are there any partners in the campaign?

Yes, domestic co-operative marketing campaigns will be launched with key strategic partners. Starting in late May and continuing throughout the campaign, including airline partners, SeaLink, Flight Centre, Stayz, RAA Travel, Tripadvisor, and Discovery Parks.

For details on campaign timings, please refer to our [Domestic Partnerships campaign calendar](#).

## How do industry and operators fit into SATC's seasonal tactical campaigns?

**We're inviting local tourism operators to create whatever simple winter joy you can offer.**

'The Simple Pleasures of Winter' campaign is our collective opportunity to create desire among consumers with special winter experiences, activities, events and seasonal offers that highlight what makes South Australia simply joyful in winter.

**Our campaign is made stronger with your offering. The more operators that participate and create appealing seasonal offers that spark interest, the more visitors will be enticed to take a winter escape. So have fun with it – create a special winter experience that is different from your regular offering, collaborate with other business owners, and leverage or create winter events.**

Think foraging, truffle hunting, delicious menus or food festivals, cosy locations, immersive classes, stargazing, farm stays, forest cabins, log fires and boathouses.

## What Could You Offer? Think:

- "Stay longer" winter retreat deals
- Guided walks with mulled wine at the finish line
- Crisp morning kayak & coffee combos
- Hot chocolate with every booking
- 2-for-1 winter themed experiences
- Seasonal cooking classes
- Mid-week winter warmer discounts, add-ons, value adds and limited-time deals
- Experiences aligned to the Chapters and Themes in the campaign

**Have some fun! The cozier, more soulful, and more seasonally inspired, the better.**

## Why Get Involved?

- We'll feature your offer in our multi-channel campaign
- Reach a wide audience of engaged travellers
- Stand out as a must-do experience this season
- It's FREE to participate!



Make sure you bookmark our [Campaign Hub](#) as a go-to hub for ongoing updates and tools so we can help grow your business.

## Get Involved in 3 Easy Steps:

1. **Create** a winter-themed experience, package, event or offer.
2. **Submit** it on your current ATDW listing and/or create a dedicated [ATDW listing](#) just for your Winter-based offer.
3. When submitting your winter-based offering on your Australian Tourism Data Warehouse (ATDW) account, please select the most relevant avenue to lodge your offering:

- Add a deal under your existing profile if your offer is a discount, special rate or package that is offered for a limited time.

- Or create a separate event profile if your offer is not related to your evergreen products and is a one off, irregular or specially themed event.

For best results, ensure your offering has a dedicated page on your own website and link this to your offering listed in ATDW. For deals, list as 'deal URL' and for event profiles, list as 'booking link'.

4. **Promote** - We'll take care of the promotion and drive the traffic to you! You can also actively participate in promoting the winter campaign.

- This could involve social media marketing, online advertising, and partnerships with other businesses. Share a simple pleasure of winter with your offering. Tell stories aligned to the Chapters and storytelling themes.

**To leverage our marketing efforts in full**, it's best to ensure you're ATDW listings are updated and submitted to make the most of the campaign period from May-August 2026.

Not already promoting your business via the ATDW? Create your listings and learn more at the [ATDW Support & Marketing Hub](#).

### ADDITIONAL RESOURCES

[Campaign Landing Page](#)

[Media Gallery](#)

[Corporate Website](#)

[How to load a deal and offer on the Australia Tourism Data Warehouse \(ATDW\)](#)



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# SOUTH AUSTRALIA

South Australian Tourism Commission

[tourism.sa.gov.au](http://tourism.sa.gov.au)